

### **Sponsorship Prospectus**

2024 Circular Accelerator Pitch Showcase





# What is NextCycle?

NextCycle Washington provides mentoring, networking, and access to funding pathways to help circular businesses and projects grow and thrive.



# NextCycle Washington Program

#### **Circular Accelerator**

A six-month program designed to support and advance businesses or projects that improve the reuse, repair, recycling, composting, or end market development for materials in Washington state.



BUSINESS & TECHNICAL PLANNING SUPPORT



PITCH DEVELOPMENT

FUNDING PATHWAY

**IDENTIFICATION** 

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PARTNER & SUPPLY CHAIN MATCHMAKING



Teams can be comprised of entrepreneurs, start-ups, small businesses, established corporations, non-profits, or a collaboration of entities.



# **Centering Diversity, Equity & Inclusion**

NextCycle Washington utilizes a co-design process and program governance with input from a diverse group of community leaders to identify and lower barriers to participation.





# **Pitch Showcase**

Putting the spotlight on NextCycle teams.



Image: NextCycle Washington Team – Redesign Collective



### **Pitch Showcase**

The Pitch Showcase is the culmination of NextCycle programming. After months of business and technical research, mentoring, and planning, teams will deliver a summary of their projects using a concise 5-minute business pitch format.

An audience of approximately 200 business, recycling, reuse, government, non-profit and investment professionals will attend to learn about project descriptions, funding plans, impact projections and investment/support opportunities. Teams will also engage with a judging panel to compete for monetary prizes.

This is an amazing and unique networking event and a great opportunity for teams to connect with potential funders and project partners, while inspiring and stimulating collaboration for everyone in attendance.

Watch project pitches from last year's Pitch Showcase: <u>Cohort 1 Pitches</u>



### **Tentative Agenda** 1-Day Event | Early September 2024

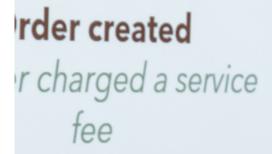
- Welcome & Keynote Speaker
- Pitch Group 1 Upstream Business
- Networking Break
- Pitch Group 2 Upstream Non-profit
- Networking Lunch
- Pitch Group 3 Downstream Business
- Networking Break
- Pitch Group 4 Downstream Non-profit
- Networking Reception
- Award Ceremony

#### **UPSTREAM:**

Businesses and projects that **prevent** waste or improve and expand **reuse** and **repair** within Washington.

#### **DOWNSTREAM**:

Businesses and projects that improve, innovate, or expand material and organic **recycling, recovery** and **end uses**.









# **Sponsorship Opportunities**

You can play an important role to help accelerate Washington's circular economy!





### Why Sponsor?

- The journey of a NextCycle Washington team is one of support, innovation and collaboration. Your sponsorship helps **accelerate** projects that will improve the state's circular economy (reuse, repair, recycling, composting).
- Your organization can help promote and advance Washington projects that are ready for **investment** and **implementation**.
- Demonstrate your organization's commitment to building a robust and equitable circular economy.
- Develop relationships that can lead to partnerships and industry collaborations.
- Sponsorship opportunities are designed to ensure visibility before, during and after the Showcase.

Select a sponsorship the best aligns with your organization.



## **Award Sponsorships**

Upstream Showcase Award \$10,000

Award recognizes the team with the best pitch for an upstream project (prevention, reuse, repair) based on value proposition, business model and financials, investibility, and Q&A as scored by the judging panel.

- One invitation to the judging panel
- 3-min sponsor representative remarks
- Recognition on website, social media, and during conference
- Presentation of award/photoop during award ceremony



Award recognizes the team with the best pitch for a downstream project (recycling, recovery, end use) based on value proposition, business model and financials, investibility, and Q&A as scored by the judging panel.

- One invitation to the judging panel
- 3-min sponsor representative remarks
- Recognition on website, social media, and during conference
- Presentation of award/photoop during award ceremony



Community Impact Award \$5,000

Award recognizes the team with the best pitch for a project that indicates positive impact on community based on developing/improving job opportunities, community partnerships and involvement, or other impact factors as identified by the judging panel.

- 3-min sponsor representative remarks
- Recognition on website, social media, and during conference
- Presentation/photo-op during award ceremony



Award recognizes the team with the best pitch as identified by audience vote.

- Recognition on website, social media, and during conference
- Presentation/photo-op during award ceremony



# **Activity Sponsorships**

Reception \$5.000

Networking reception will provide an opportunity for attendees to network with teams, judges, NextCycle representatives and fellow attendees.

- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at event



\$5,000

Networking lunch will provide an opportunity for deeper discussions with teams, judges, NextCycle representatives and fellow attendees.

- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at event



The keynote speaker with start off the event with a presentation focused on innovation, partnership, and equitable circular economies.

- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at event



\$1,000

Two breaks are scheduled during the event to allow attendees additional networking opportunities.

- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at event



# Sponsorship Opportunity Summary

		Upstream Showcase Award \$10,000	Downstream Showcase Award \$10,000	Community Impact Award \$5,000	People's Choice Award \$1,000	Reception \$5,000	Lunch \$5,000	Keynote \$2,000	Break \$1,000 (2)
	3-min Introduction	Х	Х	Х					
-	Judging Panel Seat	Х	Х						
	Presentation of Awards at Ceremony	Х	Х	Х	Х				
'	Recognition on website, social media, and during conference	Х	Х	Х	Х	Х	Х	х	Х
	Signage/Banner at Event					Х	х	Х	Х



If you have an idea for a **custom** sponsorship, award or in-kind support, our team is happy to discuss options with you.

Sponsorship inquiries: Melissa Radiwon (MRad)

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More information on NextCycle available at:

www.NextCycleWashington.com

