

Sponsorship Prospectus

March 2023 Circular Accelerator Pitch Showcase

What is NextCycle?

NextCycle Washington provides mentoring, networking, and access to funding pathways to help circular businesses and projects grow and thrive.





NextCycle Washington Programs



Circular Accelerator

Program designed to support and advance promising circular businesses and projects



Renew Seed Grants

A great starting point for funding new innovative businesses and projects



Business and Technical Planning Support



Pitch Development



Funding Pathway
Identification and
Matchmaking



Small grants up to \$10,000 for early-stage projects



Early-stage technical support and growth planning



Facilitated networking and matchmaking



Centering Diversity, Equity & Inclusion

NextCycle Washington utilizes a codesign process and program governance with input from a diverse group of community leaders to identify and lower barriers to participation.



Build the Conditions



Immerse & Align



Discover



Strategy & Design



Test & Refine



Implement & Learn

Images Credit: Beyond Sticky Notes

Process repeats

Teams can be comprised of entrepreneurs/start-ups, small businesses, established corporations, non-profits, or a collaboration of entities.





Circular Accelerator Pitch Showcase





Accelerator Pitch Showcase Overview

The Showcase is the culmination of NextCycle programming. After months of business and technical research, mentoring, and planning, teams will deliver a summary of their projects.

An audience of (forecasted) 200 business, recycling, government, non-profit and investment professionals will listen to project descriptions, funding plans, impact projections and investment/support opportunities. Teams will also engage in questions from a judging panel.

Along with monetary prizes, teams receive statewide recognition and extensive networking opportunities.

Example of a project pitch from the NextCycle Michigan Showcase: NexTiles

Tentative Accelerator Pitch Showcase Agenda

1-Day Event | March 23, 2023 | Kane Hall, University of Washington Seattle

- Welcome & Keynote Speaker
- Pitch Group 1 Upstream
- Networking Break
- Pitch Group 2 Upstream
- Networking Lunch

- Pitch Group 3 Downstream
- Networking Break
- Pitch Group 4 Downstream
- Networking Reception
- Award Ceremony

Upstream: Businesses and projects that **prevent** waste or improve and expand **reuse** and **repair** within Washington.

Downstream: Businesses and projects that improve, innovate, or expand material and organic **recycling**, **recovery** and **end uses**.



2023 Accelerator Pitch Showcase Teams



































Accelerator Showcase Sponsorship Opportunities





Why Sponsor the NextCycle Washington Accelerator Pitch Showcase?

- The journey of a NextCycle Washington Team is one of support. Your sponsorship helps accelerate projects that will improve the state's <u>circular</u> economy (reuse, repair, recycling, composting).
- Your organization will have insights on Washington projects that are ready for investment and implementation.
- **Demonstrate** your organization's **commitment** to building a robust and equitable circular economy.
- Sponsorship opportunities are designed to ensure **visibility** before, during, and after the event.

Now is the time to select a sponsorship with significant benefits that best aligns with your organization.

Award Sponsorships



Award recognizes the team with the best pitch for an upstream project (prevention, reuse, repair) based on value proposition, business model and financials, investibility, and Q&A as scored by the judging panel.

- One invitation to the judging panel
- 3-min sponsor representative remarks during session
- Recognition on website, social media, and during conference
- Presentation of award/photoop during award ceremony



Downstream Showcase Award \$10,000

Award recognizes the team with the best pitch for a downstream project (recycling, recovery, end use) based on value proposition, business model and financials, investibility, and Q&A as scored by the judging panel.

- One invitation to the judging panel
- 3-min sponsor representative remarks during session
- Recognition on website, social media, and during conference
- Presentation of award/photoop during award ceremony



Community
Impact Award
\$5,000

Award recognizes the team with the best pitch for a project that indicates positive impact on community based on developing/improving job opportunities, community partnerships and involvement, or other impact factors as identified by the judging panel.

- 3-min sponsor representative remarks during session
- Recognition on website, social media, and during conference
- Presentation/photo-op during award ceremony



People's Choice Award \$1,000

Award recognizes the team with the best pitch as identified by audience vote.

- Recognition on website, social media, and during conference
- Presentation/photo-op during award ceremony



Activity Sponsorships



Following the pitch sessions and before the award ceremony, a light drinks/appetizers reception will provide an opportunity for attendees to network with teams, judges, NextCycle representatives and fellow attendees.

- 3-min sponsor representative remarks during session
- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at reception



Lunch \$5,000

Plated or buffet lunch will provide an opportunity for deeper discussions with teams, judges, NextCycle representatives and fellow attendees.

- 3-min sponsor representative remarks during session
- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at lunch



Keynote \$2,000

The keynote speaker with start off the event with a presentation focused on innovation, partnership, and equitable circular economies.

- Sponsor representative provide 3-min introduction of keynote speaker
- Recognition on website, social media, and during conference



Break \$1,000 (2 opportunities)

Two breaks are scheduled during the event to allow attendees additional networking opportunities.

- Recognition on website, social media, and during conference
- Ability to have signage or rollup banner (sponsor supplied) at break



Accelerator Pitch Showcase Sponsorship Summary

	Upstream Showcase Award \$10,000	Downstream Showcase Award \$10,000	Community Impact Award \$5,000	People's Choice Award \$1,000	Reception \$5,000	Lunch \$5,000	Keynote \$2,000	Break \$1,000 (2 opportunities)
3-min Introduction	X	X	Х		Х	X		
Judging Panel Seat	Х	Х						
Presentation of Awards at Ceremony	X	Х	X	X				
Recognition on website, social media, and during conference	X	X	X	X	X	X	X	X
Guaranteed Registrations	3	3	2	1	2	2	1	1
Signage/Banner at Event					X	X		X



CUSTOM SPONSORSHIPS, AWARDS, OR IN KIND
If you have a sponsorship idea or would like to discuss
something unique, our team is happy to work with you.

For more information, please contact:

Melissa Radiwon (MRad)













